

**Georgia Industry Association
Scorecard
Summary of Major Activities and Estimated Benefits**

	Activity	Results/Benefits
Environmental		
	Air Permits	<ul style="list-style-type: none"> • Improved turn around time for air permits and addressed problem areas • Title V fees are 25% are lower than national average, \$2.5 million in savings to industrial • Initiated air quality studies in response to EPA rules with pm2.5 attainment
	Water Plan/BMP	<ul style="list-style-type: none"> • Help Establish Georgia Water Plan • Fought unfair water use restrictions and water fees (Stopped Water Withdrawal Moratorium) • Developed BMP Manual and Began water use studies • Storm water Permit activity
	Permits/Hazardous Waste	<ul style="list-style-type: none"> • Revamped the permit process to raise the performance of all industry participants • Meeting bi-annually with EPD Director and her top staff to be proactive in addressing the needs of both industry and EPD • Helped develop HSRA regulations
	Environmental Legislation	<ul style="list-style-type: none"> • Protected Industry Positions on numerous environmental legislation • Confronted Legislative threats but worked with environmental community to amend and address new and sometimes onerous legislation • Identified new and emerging trends and helped developed solutions to resolve compliance with laws and regulations
Taxes		
	Integrated Plant Theory	<ul style="list-style-type: none"> • Passed January 1, 2009; will eliminate 7% sales tax on “equipment integral and necessary on the manufacturing process” • Cost savings \$20 million per year
	Energy	<ul style="list-style-type: none"> • Helped protect industrial interest • Fought municipal franchise fee reallocation • Intervened with GIG (Randy Quintrell) on rate cases and legislation involving electrical rates • Passed a cap on sales tax on energy used in manufacturing process • Cost savings could be in the millions • Off Road Diesel eliminated the sales tax for 11 months; cost savings is \$1 to \$2 million • Effectively lobbied to permanently eliminate the sales tax on energy; still number 1 priority
	Single Factor Income Tax	<ul style="list-style-type: none"> • Passed major tax legislation

	Exempted Replacement Parts	<ul style="list-style-type: none"> • Successfully exempted the purchase of certain machinery tools and replacement parts for manufacturing from Georgia Sales tax
	Unemployment Comp Premiums	<ul style="list-style-type: none"> • Passed \$60 million in cuts for unemployment premiums
	Severance Tax	<ul style="list-style-type: none"> • Defeated mineral severance tax bills on 5 separate occasions (cost savings \$70 million per year)
Transportation		
	Weight Limits	<ul style="list-style-type: none"> • Successfully lobbied for passage of higher tandem weights on Georgia highways
	Georgia Ports Authority	<ul style="list-style-type: none"> • Worked with the Georgia Ports Authority on a number of issues that had potentially a dramatic impact on our ability to move freight
	Transportation Funding	<ul style="list-style-type: none"> • Continue to support efforts of transportation coalitions to help adequate funding for Georgia's transportation needs; both on State and Federal level
Safety		
	OSHA Relationship	<ul style="list-style-type: none"> • Safety and Health has a potential to dramatically impact every company and OSHA can have a significant impact on our bottom line and our collective efforts make a difference
	OSHA Regulations	<ul style="list-style-type: none"> • Regular communication with OSHA • Mere compliance with laws and regulations is not sufficient to ensure safety
Human Resources		
	Right to Work	<ul style="list-style-type: none"> • In coalition with other groups, continue to defeat all attacks on Georgia's Right to Work law • Helped defeat employer joint liability for insurance coverage decisions
	Tort Reform	<ul style="list-style-type: none"> • Helped defeat the trial lawyers in the first major tort reform legislation
	Healthcare	<ul style="list-style-type: none"> • Helped to defeat any significant legislation to mandate insurance benefits